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Introduction  
to  
**Peter and Xiaoli Tours**  
**New Zealand**





August 2017

## Introduction

We thank you for the opportunity to present our credentials to you. We are a small boutique tour company based in the very far north of New Zealand but touring throughout.



We established 2009 with holiday accommodation on the edge of Ninety Mile Beach in the very far north. We also started doing 4wd tours up the beach to Cape Reinga and the light house where you view the meeting of the Pacific Ocean with the Tasman Sea.

From that business multi day tours down country, in particular the South Island came about through many Chinese guests asking if we could take them.

Peter and Xiaoli Tours became the fastest growing tour business in the very far north of New Zealand.





## Who are we?

We are a family business predominantly.

Peter and Xiaoli being husband and wife. Peter running the tour business while Xiaoli stays home based running the accommodation units and farm.



Peter is a kiwi by birth having been raised in Dunedin in the South Island but all working years until aged 54 spent Auckland running international advertising agents. Often travelling internationally for speaking engagements.



Xiaoli hails from Nanning China having come to New Zealand marrying Peter early 2009. Xiaoli's past work experience saw her travel all over China for high profile business



Our children – Wang De Hou and Tang Xiaoshan (Husband and wife). Fluent in Mandarin, Cantonese and English



De Hou and Xiaoshan visited us first in 2012 then joined us in 2014. They spent a year being integrated into the business at Ninety Mile Beach. Largely running the day to day holiday accommodation and handling the local tour bookings.

Of more recent times they have been based Auckland to learn the kiwi culture and get more indepth experience in local tourism there.

De Hou is being trained to become a tour guide on our multi day tours. In the interim as he learns he joins Peter from time to time as interpreter. Xiaoshan helps fill an administrative role.

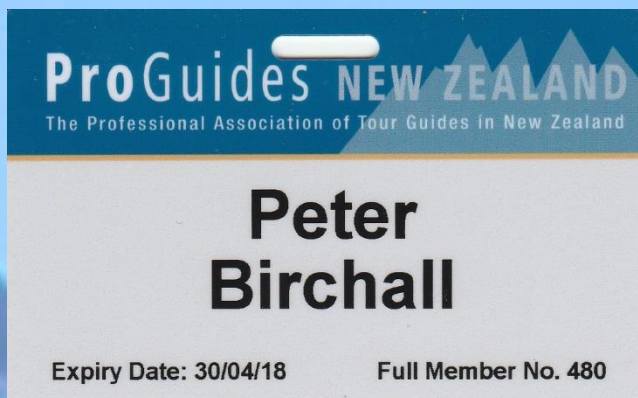




## Licenses held

We are a fully licensed New Zealand travel company. Registered business name FISH FAR NORTH Limited, Company number 2452288, trading as 'Peter and Xiaoli Tours'.

We are full members of 'ProGuides' – New Zealand's professional tour guide association.

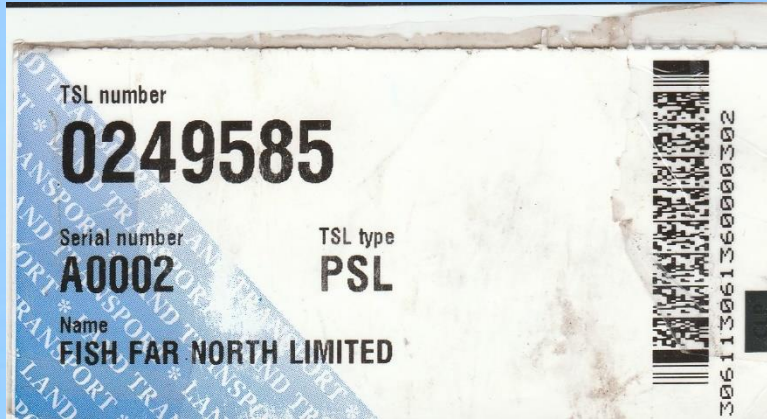


We are fully licensed with the Department of Conservation New Zealand and able to take our tourists to all New Zealand National Parks. As part of that license we are one of only two companies licensed to drive tourists in 4wds up Ninety Mile Beach in the far north of New Zealand to Cape Reinga.





We are a fully licensed passenger service company. Effectively that means we can run all types of passenger vehicles from cars through to buses as required in tourism.







**What do we offer?**



**Tours – Multi day North and South Island**

We offer multi day tours New Zealand wide. Our specialty is small groups of up to 11 but we are licensed to drive from individuals through to the largest of bus groups.

Our tours we try to plan to the tour brief supplied. The number of days but also the reason they tour. Just sightseeing or do they wish build in special activities. Fishing, golf. Vineyards, hiking, etc. Because our tours are personalised we can adapt to meet client briefs.

Sample tours are included in this presentation.



Costs are dictated by seasons of travel so costs shown can only be treated as a base line.

Accommodation on route also is a big factor in tour costs. Some of the tours we have sub contracted to drive for some of the China travel groups have been budget tours. This means guests are staying in what we term back packer accommodation. 2 star. Most tours we do are 3 to 4 star but we are equally happy to book 2 star or 5 star. At briefing time tell us what you seek and we will cost accordingly.

We are not a typical packaged tour operator. We believe our products are far superior to typical packaged tours. We also go to different locations in some cases.

We are extremely knowledgeable on New Zealand as a country. The best locations. The amount of time required each region.

We know the Chinese culture. Over 60% of all tours we do are groups from Mainland China.

Peter and Xiaoli Tours strength is we have the mix within the company of Chinese and Kiwi culture.







## Northland New Zealand



Our base is in the far north of New Zealand. Even though the majority of our multi day tours are South Island we have a special love for the far north of New Zealand.

We offer 3 to 5 day tours of Northland.

Northland has some of the most beautiful beaches in New Zealand. As an area it features prominent in our heritage.

New Zealand as a country is considered the last of the larger land bases in the world to be populated by the human race.

Maori's arrived 6 to 700 years ago and it is believed through DNA gathered there is a 97% chance of ancient Chinese heritage. The Europeans arrived only 250 years ago. And with both European and Maori settlers Northland is considered the first arrival point.





The Maori's and Europeans signed the 'Treaty of Waitangi' in the Bay of Islands. A treaty even today we consider as the most important document between Maori and Europeans.

For us, we love the far north. The more tropical weather but also we are all passionate fishing people. And the far north offers the best fishing in New Zealand.

The far north we also have holiday accommodation. An extremely large house which we have the ability to divide into 3 units



So if you have tourists visiting New Zealand for just a short time, think Northland. Landing and departing from Auckland.

Beach tours either by special 4wd bus or our own personalised 4wd tours.

Dolphins, fishing, golfing, vineyards. A great play ground with something to interest everyone.





## Fishing Tour

Fishing is a passion of Peter and Xiaoli's. Are a personal hobby.

If you have customers interested in a fishing holiday, talk to us. We target Snapper, a prime New Zealand fish for eating raw or cooked. But we will package a fishing tour to meet any brief.

Salt water or fresh water fishing. Possibly the best fishing in the world because of our remoteness. Talk to us today





## Hunting



We are not hunters but are happy to build in as a segment of any tour we do.

We work with professional hunters who are fully licensed including licensed to hunt on Department of Conservation land.

Deer – Thar – Goats – Pigs. Tell us what you are interested in hunting and leave it to us.





## School visits – School student location

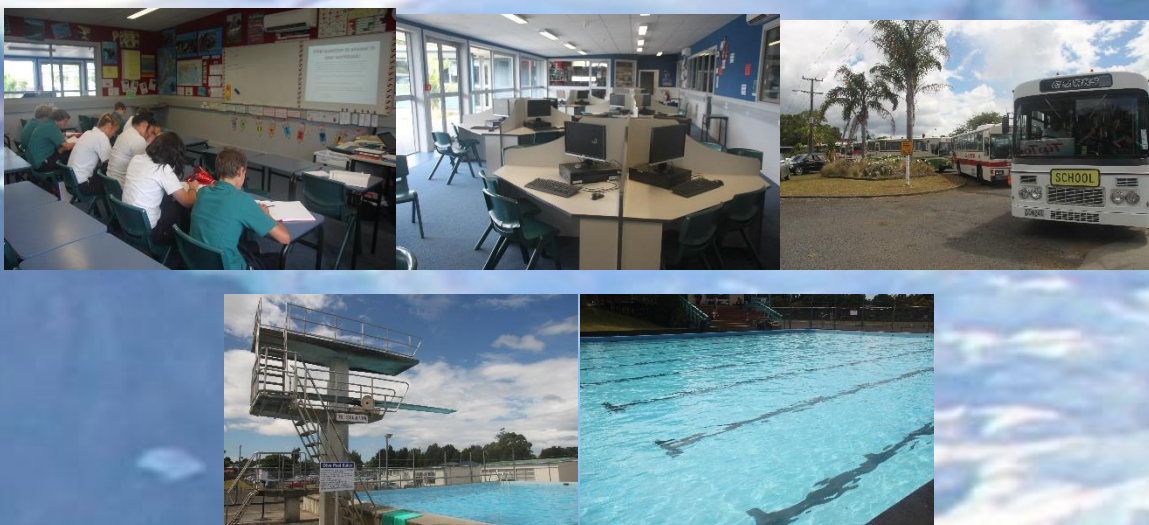


Peter and Xiaoli tours has arrangements with various schools both for permanent student teaching and for a combined one week New Zealand school experience plus a week long tour.

The school visit tour includes students joining kiwi students in their day to day activities for one week. Home stayed with New Zealand families. Then a farm stay of several nights followed by short tour.

Ideal for small groups of less than 20 including adults accompanying them.

We have arrangements with several high schools for permanent students. Again those arrangements include home stay.





## Tour agendas

The following pages are tour overviews only. We will tailor tours to a brief supplied or happy to do for agents tours specific to them. Talk to us today





## 14 Day North and South Island Experience





## Auckland – Christchurch 14 days

Peter and Xiaoli Tours specialises in boutique tours. Small groups or families and we design each tour to match the budget and brief supplied. The below is a typical 14 days with Peter and Xiaoli Tours.

Every tour we photograph the clients and scenery on route. These photographs are supplied complimentary at the conclusion to the customers

## Auckland – Christchurch 14 days

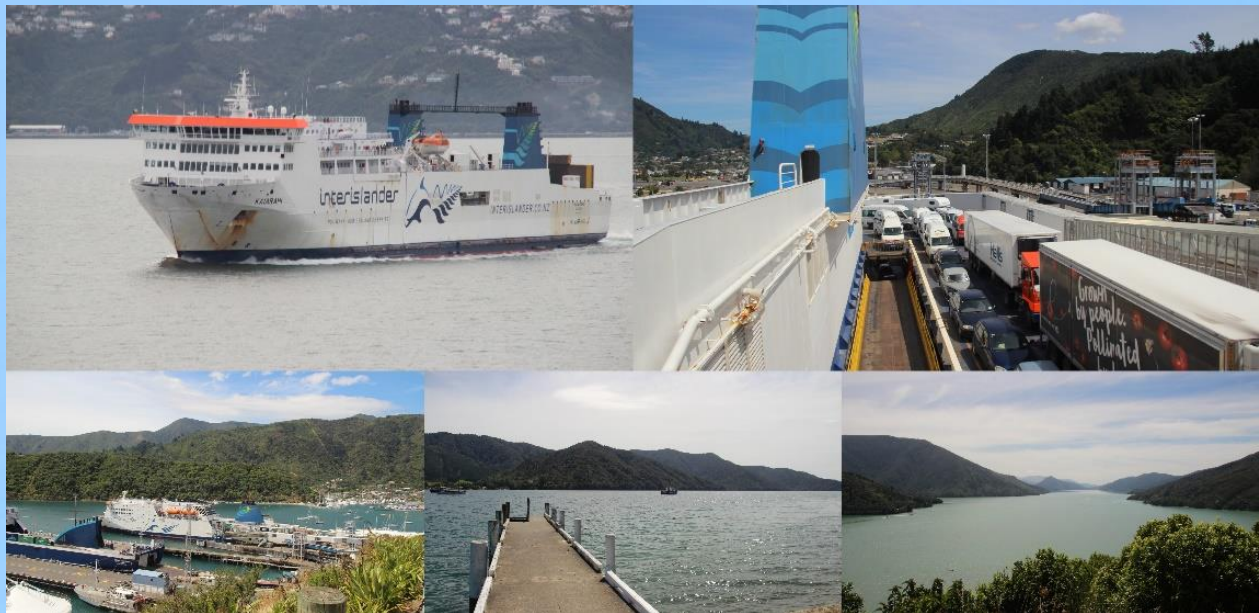


Day 1 - Depart Auckland to Rotorua. Visit Hobbiton and Waitomo Caves on route. Stay Rotorua 2 nights

Day 2 – Visit Agrodome for a unique New Zealand farm show. Te Puia Thermal Experience. (Thermal activity and Maori culture).

Day 3 – Rotorua to Wellington. Stop Huka Falls prior Taupo. View the beautiful Huka Falls. Sight see Taupo before travelling on to Wellington for the evening stop.



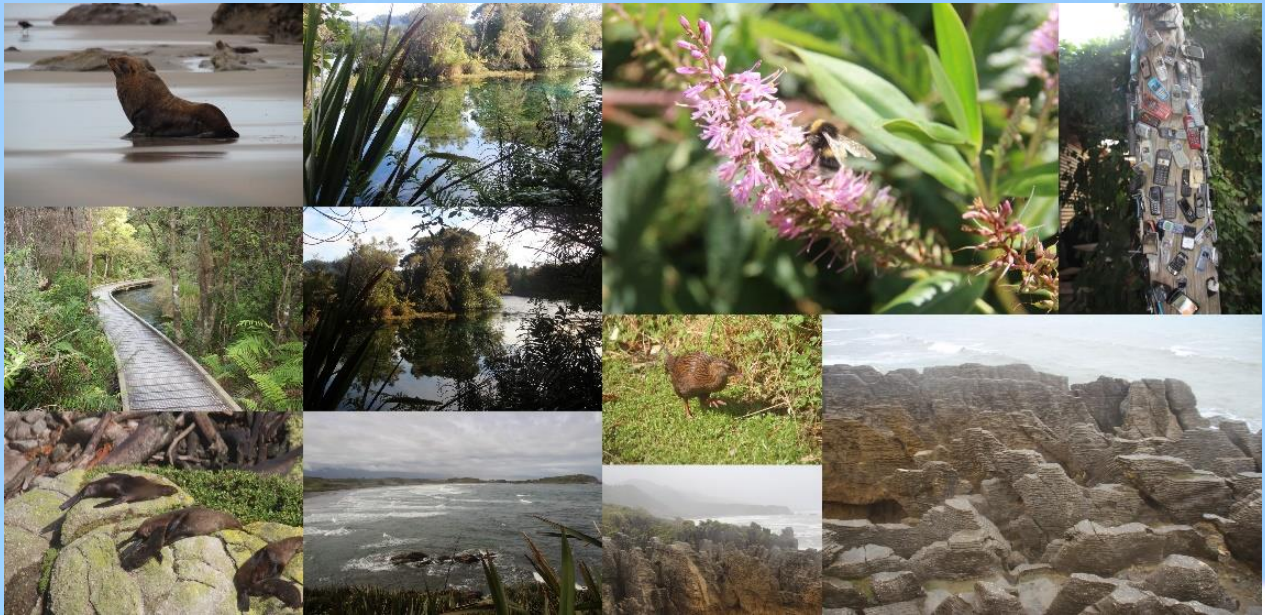


Day 4 – Sightsee Wellington then catch the inter island ferry to the South Island. Drive the picturesque Queen Charlotte Sound Road to Havelock. Then on to Nelson.



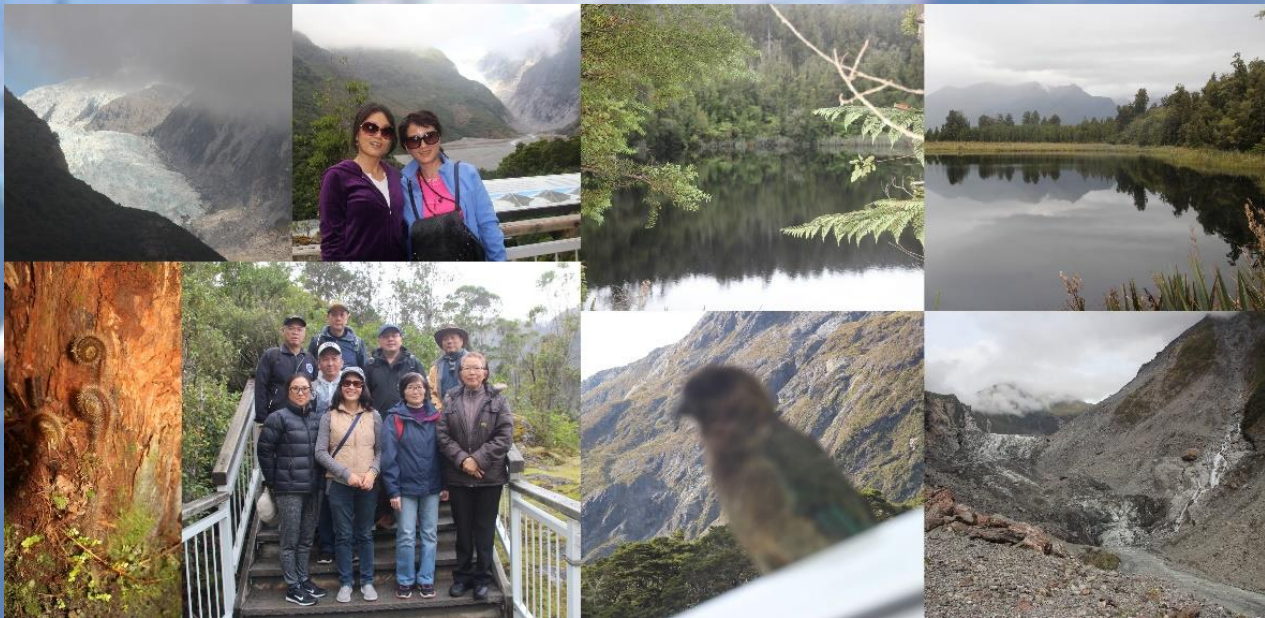
Day 5 and its on up to Golden Bay. Viewing Cape Farewell at the northern most point of the South Island. Driving to view the Abel Tasman National Park and the beautiful golden sands that Golden Bay is named after





Day 6 we leave Golden Bay headed for Pancake Rocks at Punankaki. Visiting on route Cape Foulwind and the seal colony. We will travel what is rated internationally as one of the most scenic coast roads in the world.

Day 7 we head down the West Coast of the South Island stopping Hokitika to visit the Greenstone (NZ Jade) factories. We will head down from there to Fox Glacier. For those wishing, the option to take a helicopter ride to the top of the glaciers. Or we will walk to the sightseeing platforms

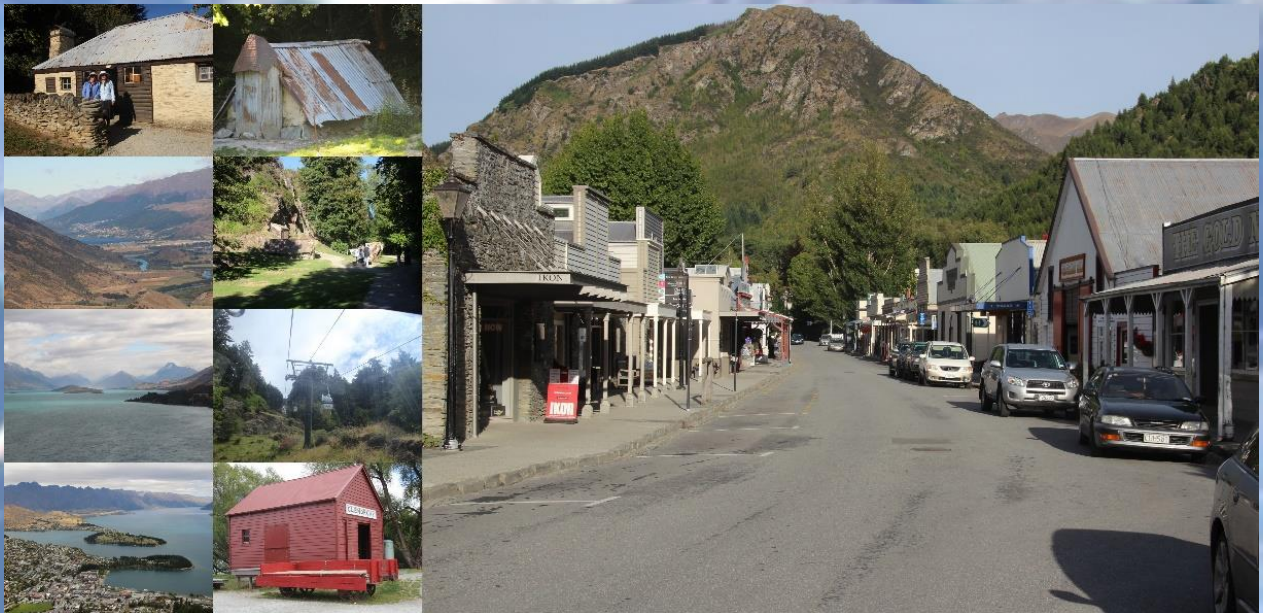


Day 8 and its on to Wanaka. A day of many photographic stops as we pass through various National Parks including one World Heritage Park.





Day 9 a short drive over the Crown Range to Queenstown. Some dramatic photographs looking down over Arrowtown and Queenstown. As we head into Queenstown we will stop Arrowtown and visit the Chinese heritage gold mining village. Wander through the Arrowtown township before we head into Queenstown.



Day 10 we stay Queenstown a second night. Sightseeing. A day at a leisure pace.

A day for souvenir shopping.





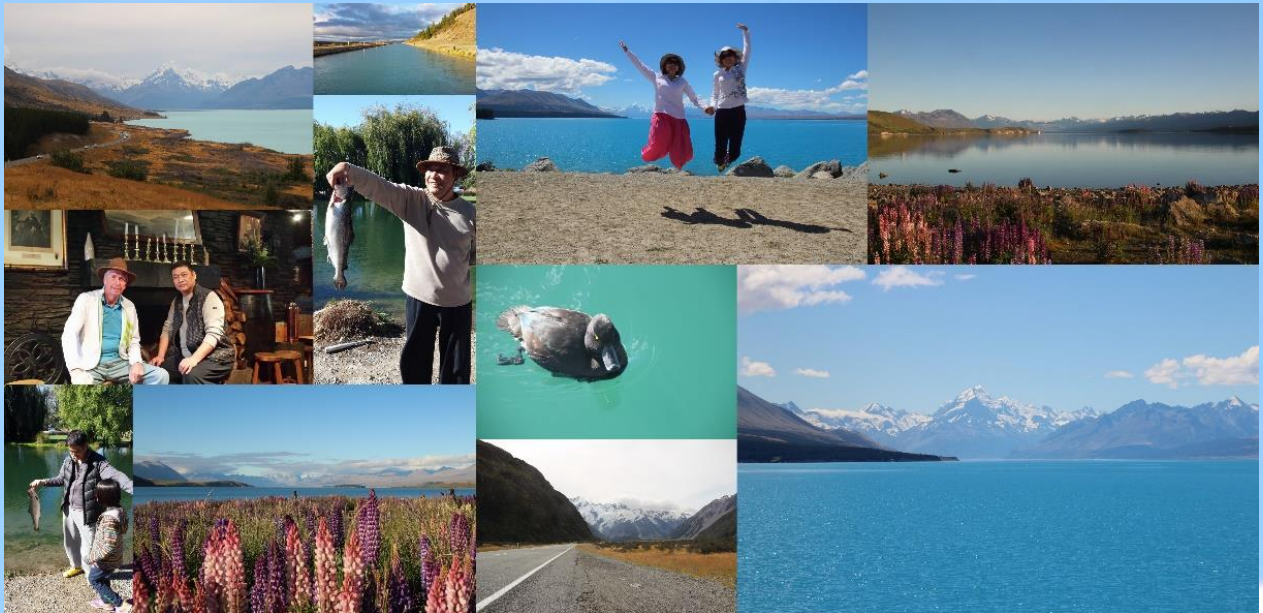
Day 11 we move on to Te Anau. A relatively short drive. Te Anau is a beautiful lake. We spend 2 nights Te Anau giving us a whole day the following day to visit Milford Sound.

Day 12 our favourite day. To me always a highlight of a New Zealand tour. Milford Sound. A day driving to and from through a world heritage park. A cruise on the fiord named Milford Sounds



Day 13 we head up to the centre of the island. Tekapo. We visit the salmon farms on route. After being in very green forest country we are now into alpine tussock country. We will visit New Zealand's largest mountain, Mt Cook. And at night weather permitting you will be treated to a night sky abundant in stars.





Day 14 its off to Christchurch. Time permitting before departure, a group Yam Cha.



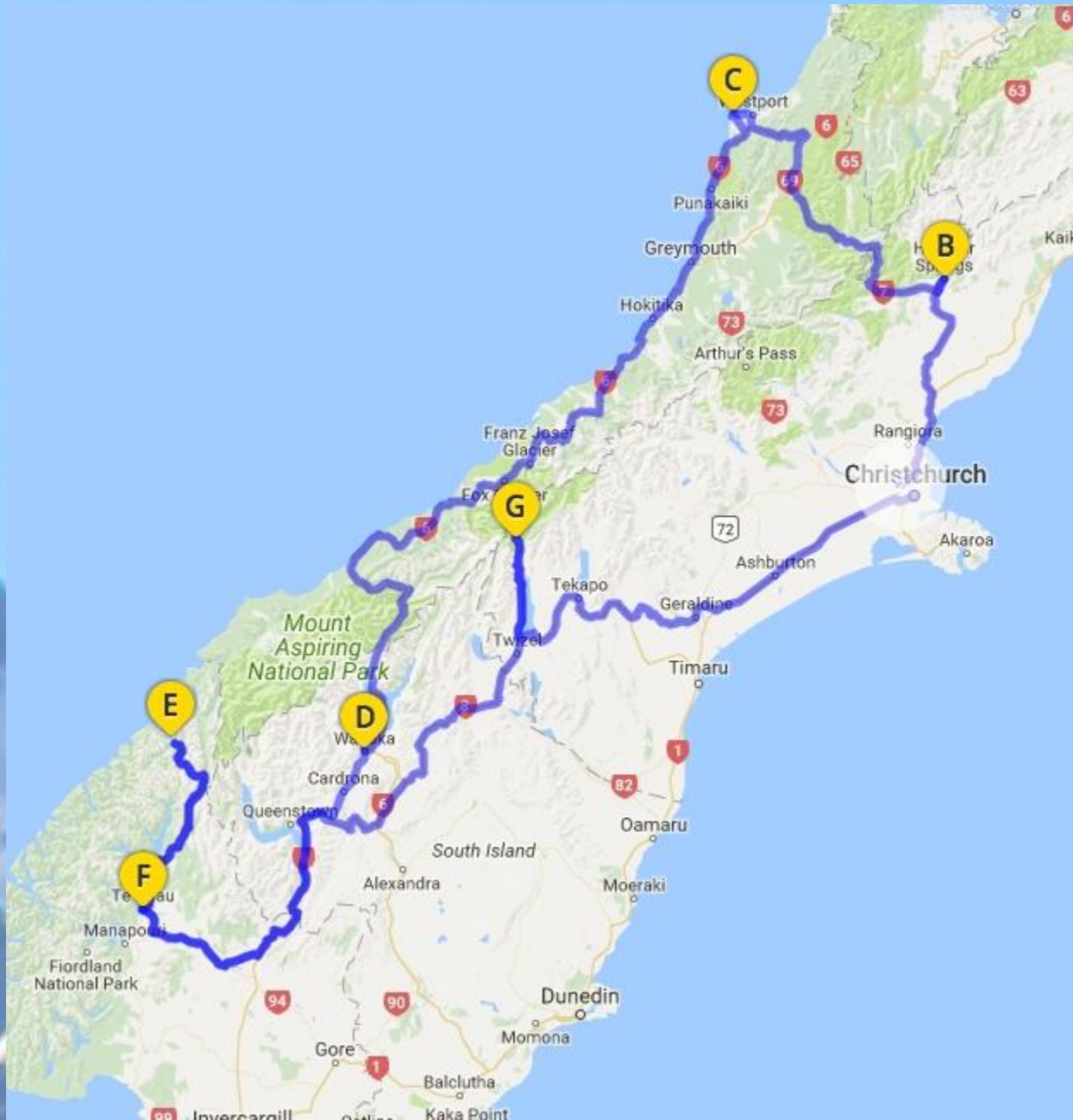
Peter and Xiaoli Tours – We tour New Zealand.

A family company. Personal service and with a smile.

North and South Island 14 exquisite days.



## 7 Day South Island Experience







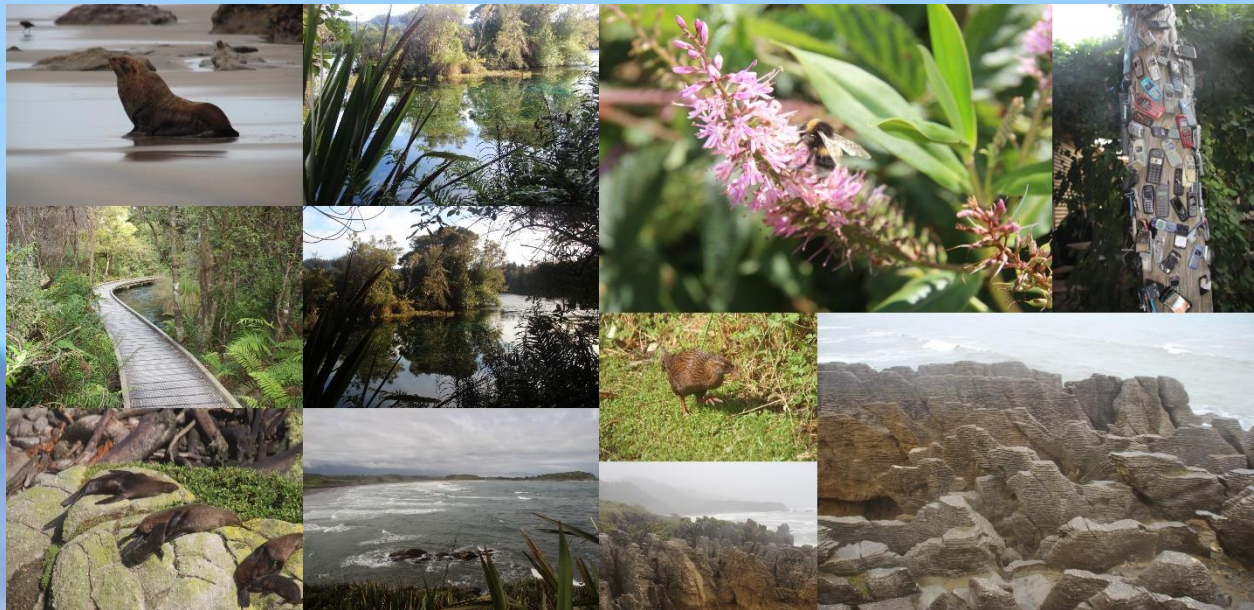
## 7 Day South Island

### Day 1 Christchurch to Hanmer Springs

We take a relatively short drive from Christchurch to Hanmer Springs. At Hanmer Springs you will have the opportunity to take a soak in the hot mineral pools. Very inviting summer or winter

Motel – Hot Springs Motor Lodge

Activities included – Hanmer Springs Spa Pools



### Day 2 Hanmer Springs to Franz Josef

A long day in travelling time but very spectacular. First we will head for Cape Foulwind on the west coast of the South Island just below Westport. There you will have the opportunity to do the short walk to view the seal colony and should you wish carry on walking a further 3km past the Cape Foulwind lighthouse where you will be met by your guide with the vehicle the other end.

From Cape Foulwind its on to Punankaki and the famous Pancake Rocks. About a 20 minute walk dependent on how long you take for photography.

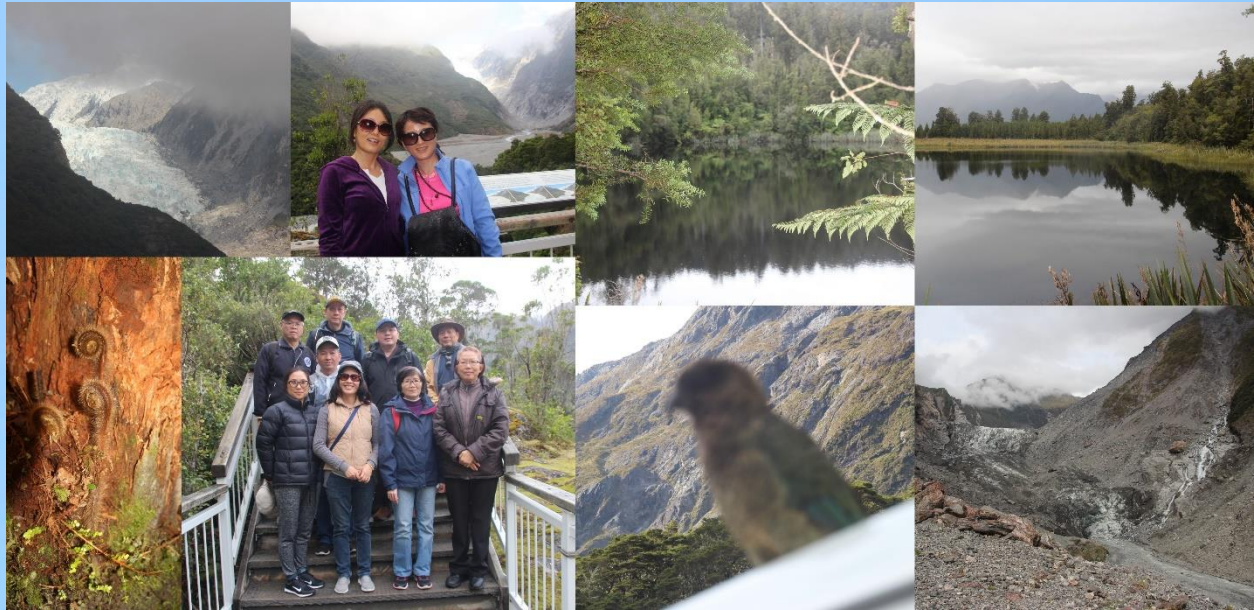
From there its on to Hokitika to visit a greenstone factory. Assuming the carvers are working you will get to see the greenstone being carved and polished.

Motel – Alpine Motel Franz Josef





Activities Included – Cape Foulwind Seal Colony, Pancake Rocks, Westland Greenstone Factory



### Day 3 Franz Josef to Queenstown

In the morning we walk to one of the 2 glaciers. Fox and Franz Josef. Or you can elect weather permitting to take the helicopter ride to land on the glacier.

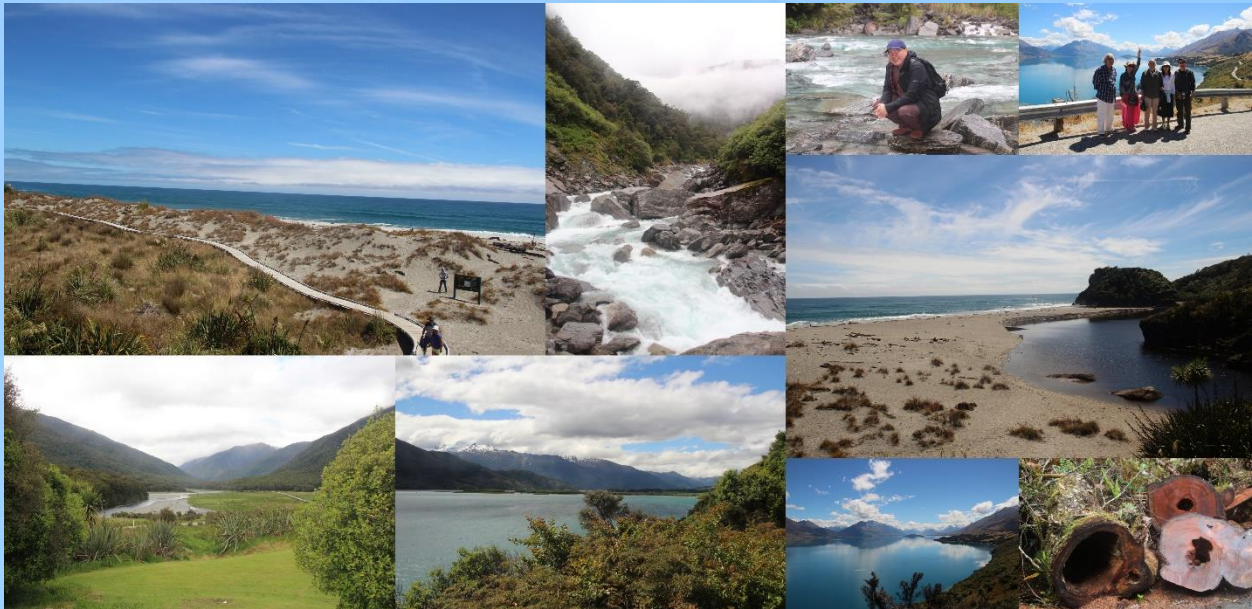
Cameras will be working hard this day as we stop often heading down the west coast before turning inland at Haast and across to Wanaka then Queenstown.

Motel – Asure Gateway Queenstown

Activities included – Various walks including to glacier viewing platforms

**Optional activities – Glacier Helicopter Flights**

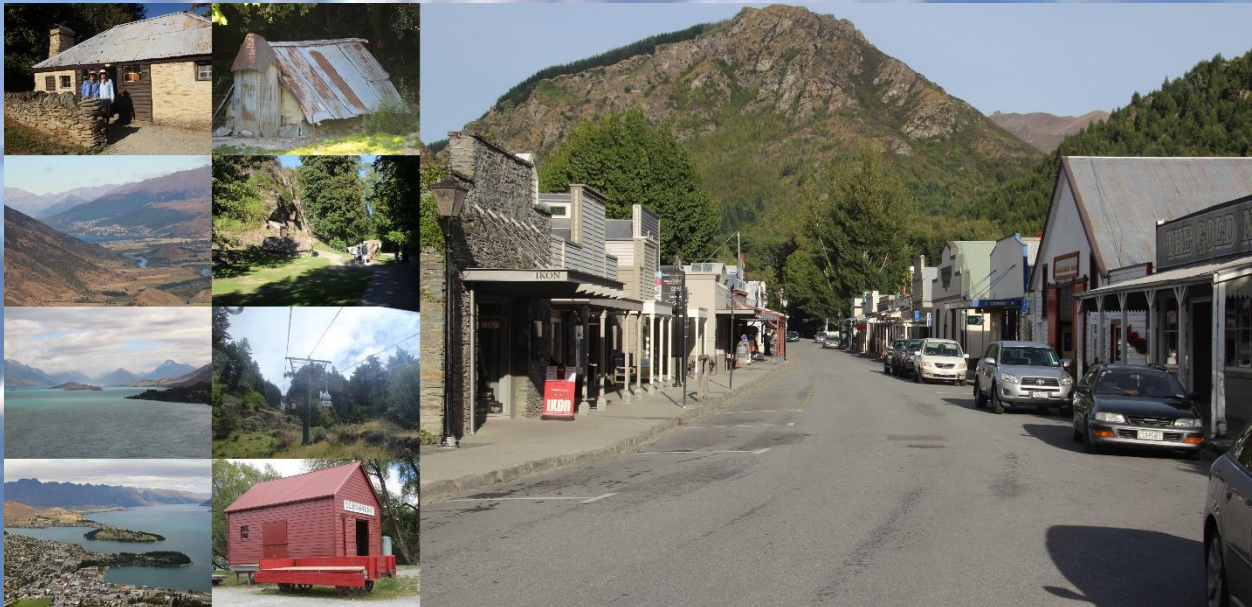




#### Day 4 Queenstown to Te Anau

We spend most of the day in and around Queenstown before taking the 2 hour drive to Lake Te Anau. We will take time to visit the very historic gold mining settlement at Arrowtown.

Optional activities are many. Jet Boating, Bungy Jumping, Sky Diving, Lake Cruises, Sky Gondola and luges, Cycle Tracks



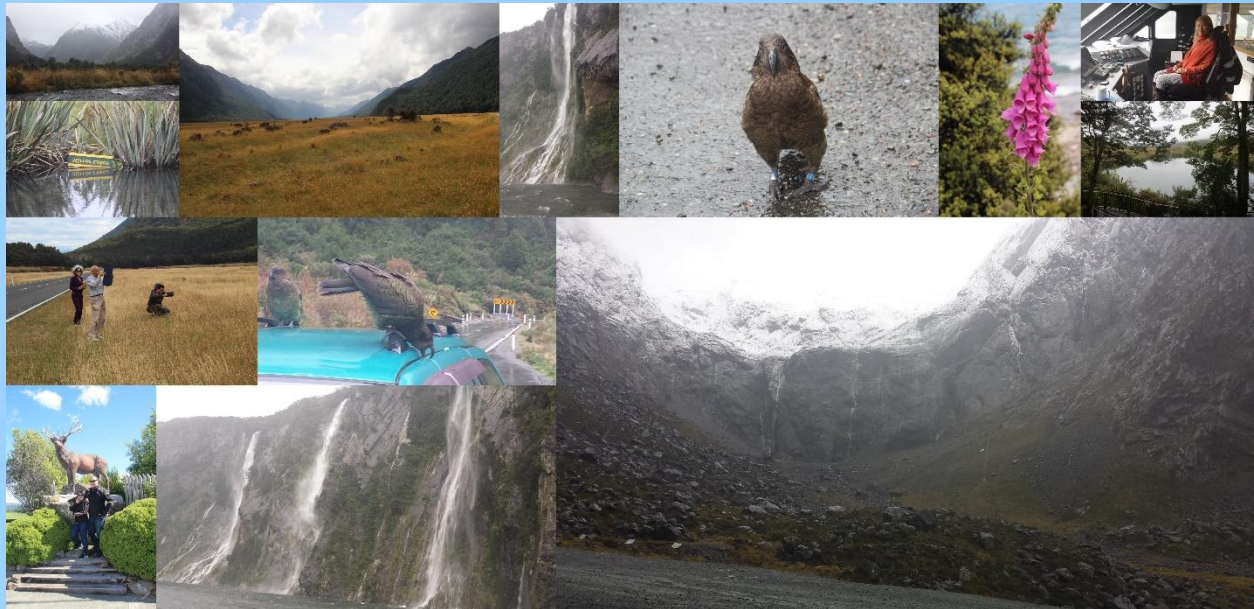
Te Anau we spend 2 nights as day 5 we dedicate to going to and from Milford Sounds including a cruise on the fiord.

Motel – Red Tussock Lakeside Motel





### Optional Activity Te Anau Limestone Glow worm Caves



#### **Day 5 Te Anau – Milford Sounds – Te Anau**

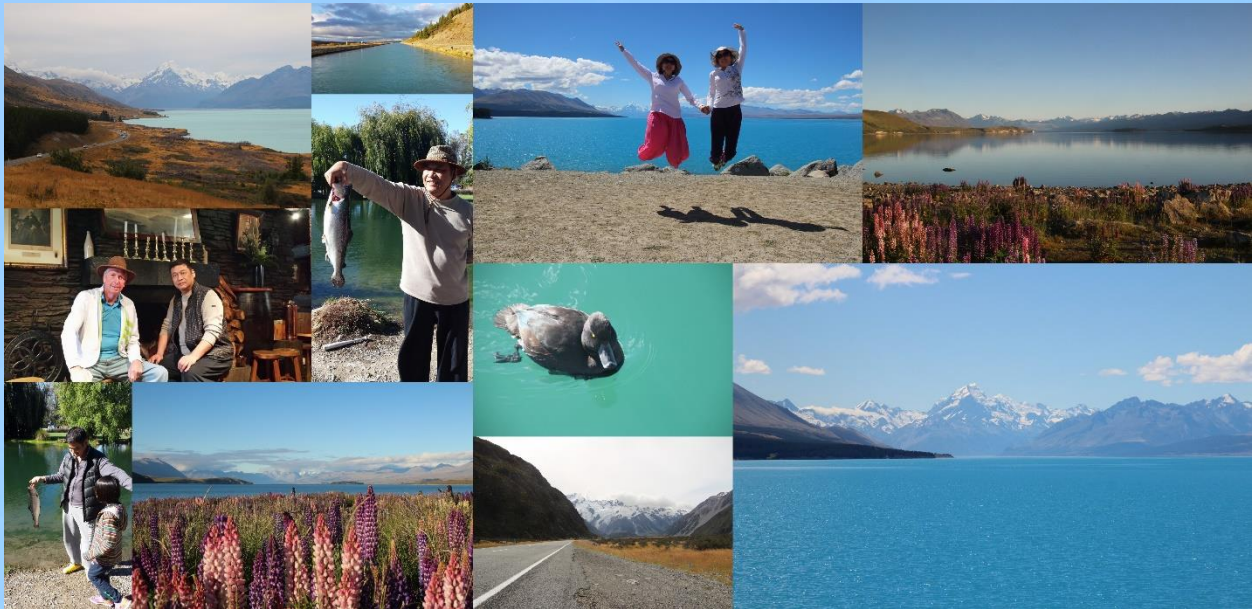
It is not large driving hours but many stops in the Fiordland World Heritage Park for walks and photography. This is a day that you will never forget as you will be in awe of the breath taking scenery. Nature at its best.

Activity included – 1.5 hour cruise on the Milford Fiord

#### **Day 6 Te Anau to Tekapo**

We head from Te Anau up to the Mt Cook/Tekapo area. We travel much of the day through very barren high country tussock area. We will stop at the High Country Salmon farm where you can feed the salmon plus partake in some fresh salmon to take away or eat there





The night time skies if clear at Tekapo or Mt Cook are breath taking if you a star gazer.

If you are a fisherman you may wish to try your hand fishing for a salmon in the canals that has escaped from the salmon farms.

Motel to be advised

Activity included – High Country Salmon Farm



## Day 7 Tekapo to Christchurch

Our final day. A 3 hour drive to Christchurch. Time for the farewells. If you have time before departure hopefully we can partake in a group lunch.



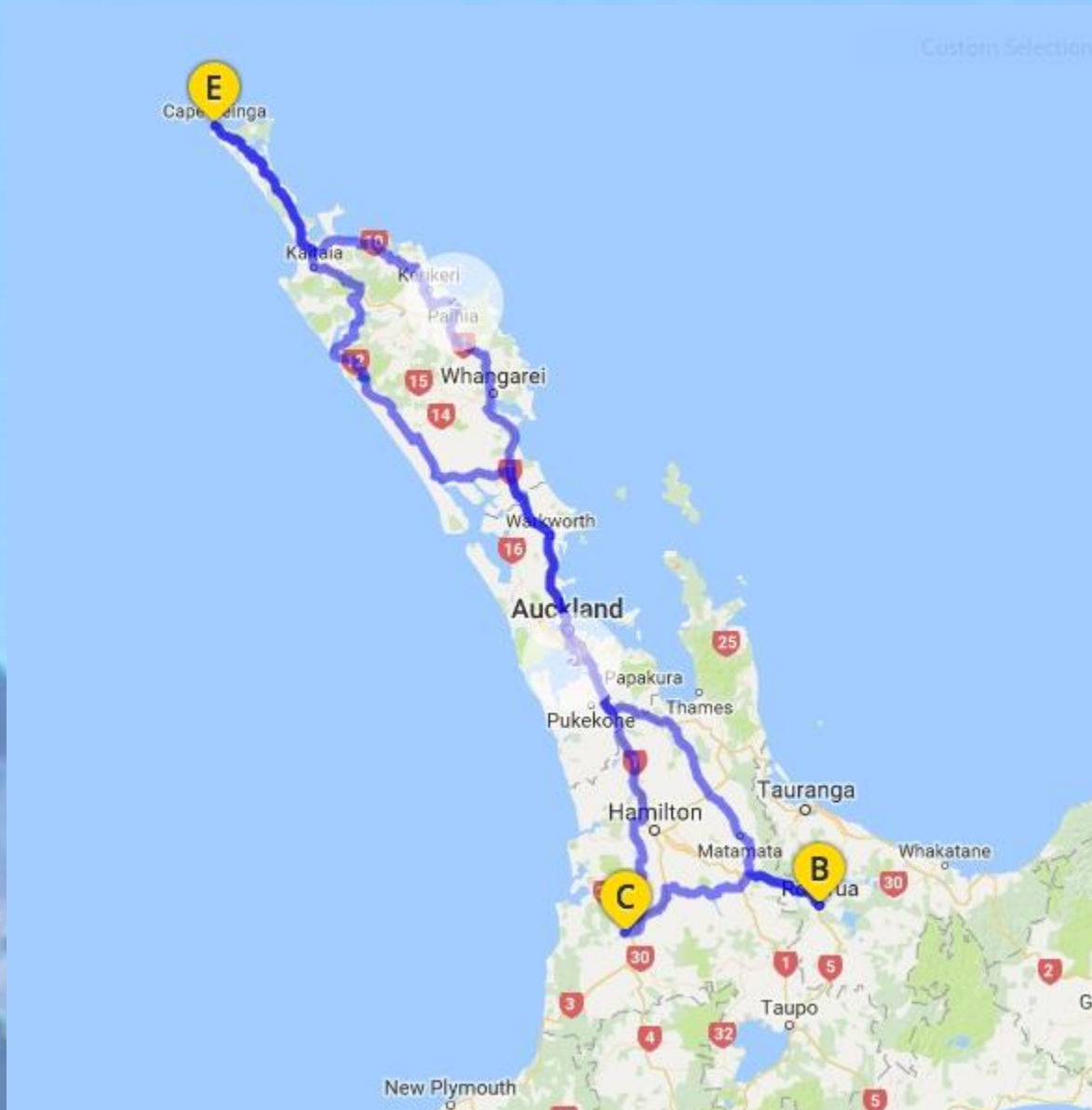


Peter and Xiaoli Tours – We Tour New Zealand





## 6 Day Rotorua and Northland Experience





## 6 day Auckland to Rotorua then Northland



Day 1 – Auckland to Rotorua.

Stop Hobbiton Movie Set. Lunch and tour of Hobbiton. Then on to Rotorua for the evening stopover. Evening option to visit the Polynesian Spa Pools for a soak in the mineral water spas.

Day 2 we spend in the Rotorua area. A visit 9.30am to the farm show at the AgroDome. From there we move on to Te Puia thermal experience. See geysers naturally erupting, boiling mud pools. A thermal experience you will not forget. Photograph the Maori meeting house. Visit the nocturnal Kiwi house and see the live Kiwi.

Night options – Partake in the Hangi fest or visit the internationally renowned Sky Gondola restaurant. Highly recommended.

Day 3 its on down to Taupo to for a sight seeing visit. Stop at the lakeside. Have a coffee in one of the cafes close to the foreshore.

From Taupo we head to the world famous Waitomo Glow Worm caves. Partake in a tour of the main cave and admire the beautiful glow worms.

Then we head north stopping just north of Auckland for the night.





Day 4 its we head to Whangarei for a brief stop to do the short walk to the magnificent Whangarei Water Falls. From there its on to Paihia to meet the Great Sights Dolphin Boat. You will cruise the beautiful Bay of Islands. Weather permitting cruise through the famous hole in the rock and dolphins permitting view the dolphins in their own playground in the Bay. From there we head to Kaitia region for the overnight stay



Day 5 you will join the local beach bus for a 7 hour tour to Cape Reinga and the lighthouse. The northern most point of the North Island of New Zealand reachable by road. You will travel the beautiful Te Paki Stream. There you have





the opportunity to have a play on the sand boards sliding down the Te Paki Giant Sand Dunes. Then is on down the iconic Ninety Mile Beach. An experience you will not forget.



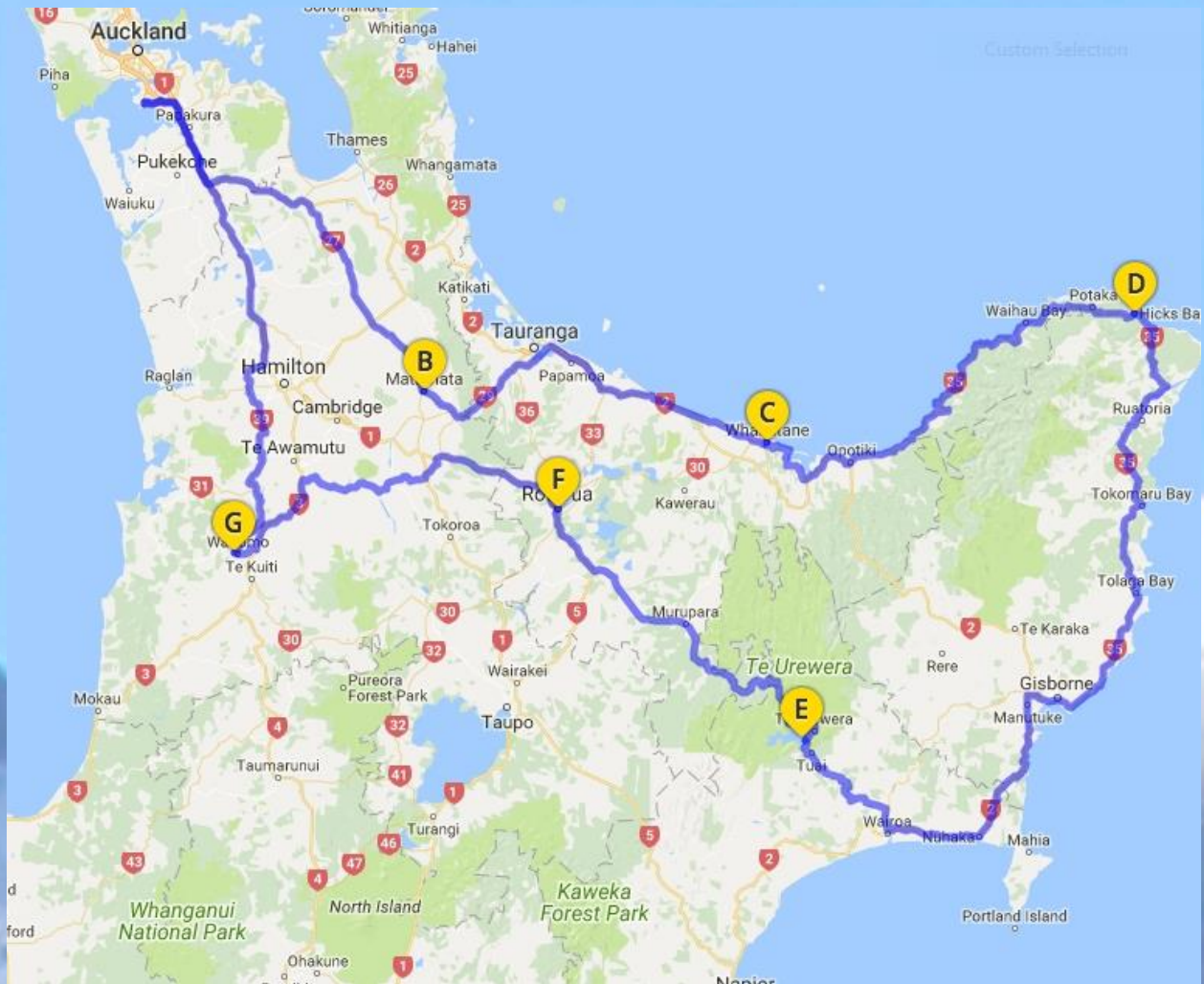
Day 6 you will depart the far north travelling down the west coast. At Rawene you will cross on the vehicle ferry before heading for Opononi. A spectacular spot on the west coast of the far north. Then its on down to visit the famous Tane Mahuta. New Zealand's largest tree somewhere between 1,250 and 2,500 years old. A magnificent tree.

From there we head down stopping at the Kauri Museum should you wish to visit. Then returning to Auckland

6 days of magic with Peter and Xiaoli Tours



## 6 Day White Island, East Cape and Rotorua Experience







A tour unique to Peter and Xiaoli Tours

A North Island experience. Start and finish Auckland

Day 1 – Auckland to Matamata and the Hobbiton Village. View Hobbiton. Then over to the East Coast. A lunch stop in the city of Tauranga.

Afternoon we travel the beautiful coastline to Whakatane for our over night stay.

Day 2 - Whakatane is where the boat departs to the White Island Volcano. A 5 hour experience. Weather and volcano permitting guests have the chance for a guided tour on this live volcano. Chances are on either the way out or back pods of dolphins will be sighted. If so the boat stops to allow the photographic experience



On arrival back at Whakatane we will have a leisurely drive around the East Cape to Hicks Bay. There we will stay overnight. In the morning we will walk the beach. Today is not large driving hours but extremely scenic as we travel the coastline to Gisborne. Beautiful beaches. An extremely beautiful century plus Maori Church full of Maori carvings





Day 4 – We go off track a little to visit some beautiful waterfalls before we head back down the main road. We will head down to Wairoa before travelling the extremely scenic road past Lake Waikaremoana. Possibly the most lush green scenery seen in the North Island. Many photographic opportunities. End of day





we stay Rotorua for 2 nights.

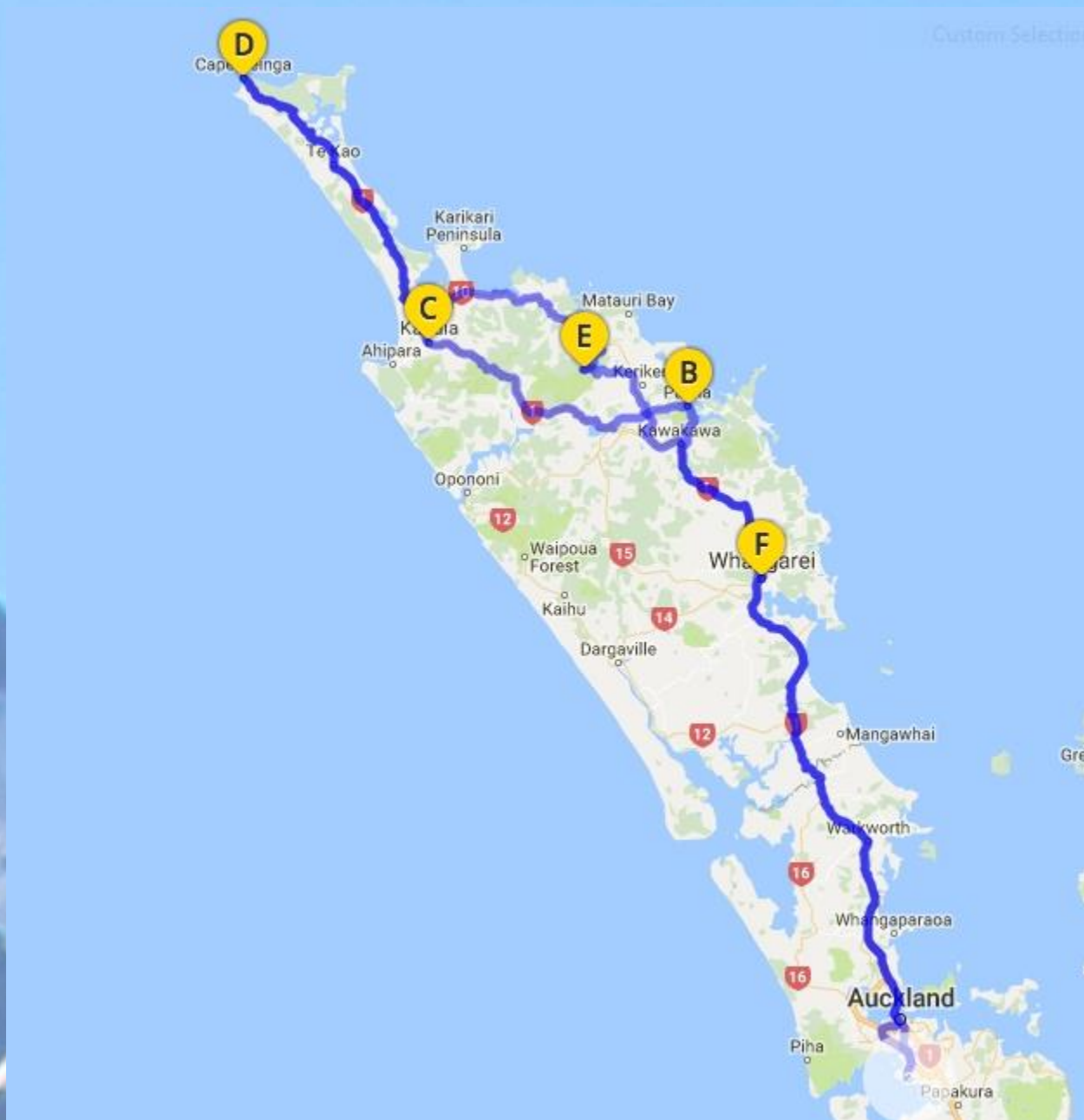


Day 5 – We will start the day visiting the farm show at the Agrodome. From there we will move on to Te Puia Experience. Geysers and thermal activity. The rest of time Rotorua is leisure time for shopping or activities as they wish

Day 6 – Off to Waitomo Limestone Caves to see the magical glow worms. Then a 3 hour drive back to Auckland to complete the trip



### 3 Day Northland Experience







## Northland 3 day Tour

Auckland to Cape Reinga/lighthouse and return. Peter and Xiaoli Tours live in the very far north and know the region better than most. We operate our own 12 seat tour spec vehicle. And subject to availability we endeavour to have our clients stay in our own boutique accommodation, beach front Ninety Mile Beach



Day 1 we depart Auckland 8am. We will head up the No 1 stopping Sheepworld just north of Warkworth for a coffee break. From there its on to Whangarei Water Falls. From Whangarei its on to Paihia to catch the Hole in the Rock cruise around the very picturesque Bay of Islands. If the dolphins are playing their part you will hopefully get up and close on the boat to see the dolphins play.

From Paihia its on up to Kaitia in the very far north for your accommodation for 2 nights.





Day 2 you will be collected around 9am by Harrison's Beach buses. You will travel one way to Cape Reinga via the famous Ninety Mile Beach, the other by the road. The tide dictates the direction on the day.

Ninety Mile Beach is not in fact 90 miles long but the driver will explain that on the way. He will also tell you that 90% of the sand you travel over on the day in fact comes from Taupo in the centre of the North Island.

At the top end of the beach you will travel 3 kilometers up Te Paki Stream. Midway through you are going to be invited to climb the giant sand dunes, and slide back down on a sand board.

You will be given a small picnic lunch at the very beautiful Tapotpotu Bay, 10 minutes from Cape Reinga.

After lunch you will visit Cape Reinga and the lighthouse. About 4pm you will return to your collection point/





Day 3 we travel back down the West Coast of Northland. A long drive but extremely scenic. You will cross over on the vehicle ferry at Rawene and then on to the very picturesque Opononi. From there its on to Waipoua Forest to view the giant kauri tree Tane Mahuta. Tane Mahuta has an estimated age of between 1250 and 2500 years old. New Zealand's largest known tree. A real spectacle

Peter and Xiaoli Tours specialise in boutique tours. Small groups up to 11 people.

Join us today





# Peter & Xiaoli Tours

Personalised North & South Island Tours  
Fully Licensed Tour Operators

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